



Invitation for Participation in the RFI

HEDNO S.A. (Hellenic Electricity Distribution Network Operator S.A.) proceeds to conduct an RFI (Request for Information) titled "Impregnated Wooden Poles". Wooden poles constitute ~ 90% of HEDNO's overhead network and therefore are considered crucial material.

Due to significant increase in demand of wooden poles over the following years, HEDNO aims to expand its supplier base by attracting international suppliers.

The RFI (Request for Information) is the initial step in a potential procurement process of ~ at least 300.000 – 400.000 impregnated wooden poles for the following four (4) to five (5) years. The purpose of this RFI is to:

- Outline to the market the future needs of HEDNO and its intention to expand its supplier base
- Raise awareness of interested suppliers
- Get to know the market and the main players
- Ask key questions to suppliers and use the answers as input in the design of the remaining procurement process

The submission deadline for the RFI is 15/10/2020.

Any questions or clarifications in respect of this RFI should be addressed to M.Kondylis@deddie.gr and I.Koutsogiannakis@deddie.gr.

Please note that this RFI is an indication of potential future procurement activity and makes no commitment to procure anything.

This RFI is not part of any pre-qualification or selection process.